

Key Performance Indicators

Statement of income

19% Net turnover	In PKR million	
	2016-17	41,364
	2017-18	49,108

9% Operating result	In PKR million	
	2016-17	4,044
	2017-18	4,398

-17% Profit before tax	In PKR million	
	2016-17	4,394
	2017-18	3,650

-7% Profit after tax	In PKR million	
	2016-17	3,296
	2017-18	3,060

9% EBITDA	In PKR million	
	2016-17	6,267
	2017-18	6,819

-8% EBITDA margin	% of Net Turnover	
	2016-17	15.15
	2017-18	13.89

-7% Earnings per share	In PKR	
	2016-17	35.69
	2017-18	33.13

Ratios

7% Equity	In PKR million	
	2016-17	16,928
	2017-18	18,081

-21% Price earning	In times	
	2016-17	30.67
	2017-18	24.19

-11% Return on capital employed	In %	
	2016-17	17.45
	2017-18	15.52

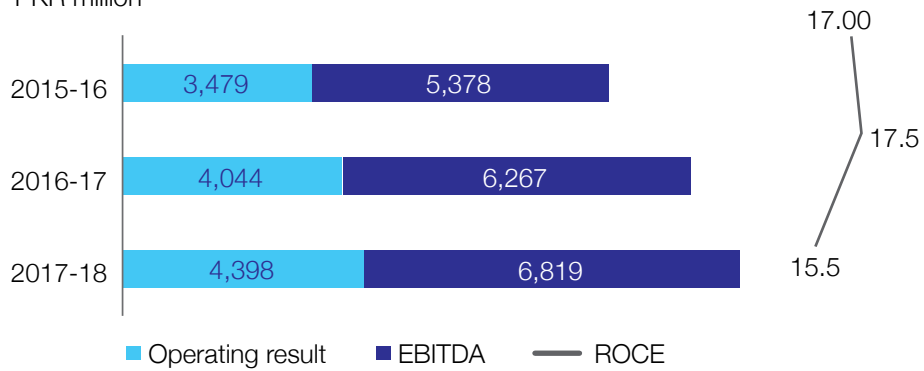
-1% Return on fixed assets	% of revenue	
	2016-17	20.60
	2017-18	20.45

-9% Operating result per employee	In PKR million	
	2016-17	2.92
	2017-18	2.64

-9% Capital expenditures	In PKR million	
	2016-17	4,800
	2017-18	4,347

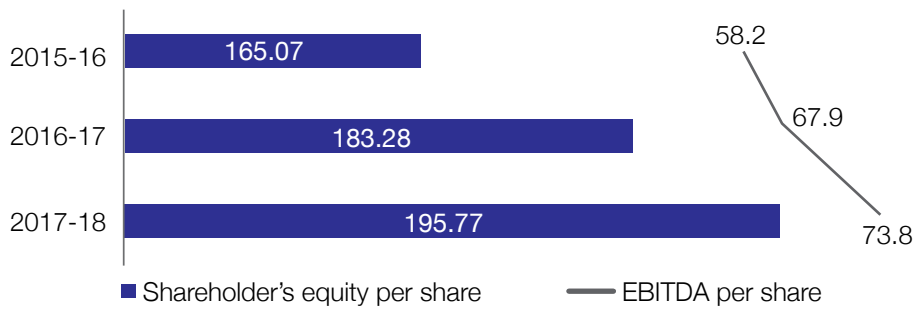
Operating result and EBITDA

PKR million



Shareholder's equity and EBITDA per share

In PKR



Net debt and equity

PKR million

