

Key Performance Indicators

Statement of income

19% Net turnover	In PKR million	
	2017-18	49,108
	2018-19	58,329

12% Operating result	In PKR million	
	2017-18	4,398
	2018-19	4,935

-13% Profit before tax	In PKR million	
	2017-18	3,650
	2018-19	3,181

-25% Profit after tax	In PKR million	
	2017-18	3,060
	2018-19	2,305

11% EBITDA	In PKR million	
	2017-18	6,819
	2018-19	7,589

-6% EBITDA margin	% of Net Turnover	
	2017-18	13.89
	2018-19	13.01

-25% Earnings per share	In PKR	
	2017-18	33.13
	2018-19	24.96

Ratios

6% Equity	In PKR million	
	2017-18	18,081
	2018-19	19,207

-12% Price earning	In times	
	2017-18	24.19
	2018-19	21.34

14% Return on capital employed	In %	
	2017-18	15.52
	2018-19	17.72

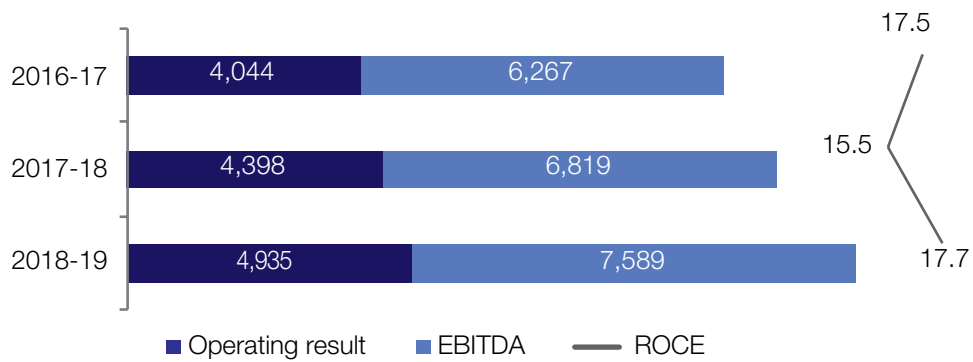
13% Return on fixed assets	% of revenue	
	2017-18	20.45
	2018-19	23.21

8% Operating result per employee	In PKR million	
	2017-18	2.64
	2018-19	2.85

-44% Capital expenditures	In PKR million	
	2017-18	4,347
	2018-19	2,425

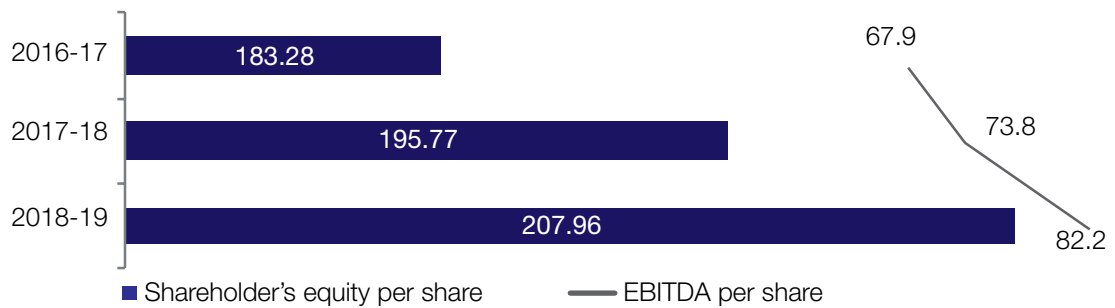
Operating result and EBITDA

PKR million



Shareholder's equity and EBITDA per share

In PKR



Net debt and equity

PKR million

